## Time to pay your Dues for 2008

TIA Newsletter for Saturday, January 19, 2008.

To be held in the 2020 Building at 10:00 AM in the Oak Ridge Industrial Park.

Visitors are always welcome.

#### **Featured Speaker**

The featured speaker is former TIA Member, John Galkiewicz. John will be speaking at the January 19, 2008, TIA Meeting. He will speak on Mail Order Marketing and will illustrate how to mail order market with his experiences. John is the inventor of the Kitty Tease, which he has been selling through his web site. John is a very successful entrepreneur, and supported his family for many years with the Kitty Tease. John is recently retired.

### **Note from the Incoming President**

**Seasons Greetings:** 

We share the greatest time in history and we live in the greatest nation on this planet. Life is good!

We reviewed your questionnaires are therefore working on a series of speakers who address sales, marketing, and taxes. What additional topics would you like our speakers to address?

I look forward to our meetings and the opportunity of working with you. How may I help you?

#### Joe Martin

# Past Meeting Care of Tom Kulaga and Igor Alexeff December 15, 2007

The December meeting did not have an official speaker, as the meeting was considered too close to the Christmas Holidays to have a large turnout. However, several show and tell speakers provided valuable input. After everyone had a chance to update the members on their projects, A. J. Beal presented a program on how to succeed in your invention efforts, complete with handouts.

Martin Skinner gave an update on his Koil Kaddy. Martin also discussed the Everyday Edisons television show. He said that there is a casting call for Season Three of the show and he plans on auditioning for it. Auditions are January 12 in Atlanta. See <a href="https://www.EverydayEdisons.com/castingCalls.html">www.EverydayEdisons.com/castingCalls.html</a> for more information.

John Galkiewicz discussed two of his inventions. John showed everyone his Kitty Tease invention. See <www.KittyTease.com>. John also demonstrated an automatic cat toy he invented and gave to a manufacturer to make.

Roger Olson showed the members his 1/8 inch scale model of an early internal combustion engine. Roger machined all the parts and assembled the engine completely from early drawings. Roger also discussed the progress of his invention of the Water Tap.

A.J. Beal showed an early prototype of his rotary engine and gave a very informative talk on developing an idea. AJ stressed that having a plan is essential. He told the group to plan your work, then work your plan. He said that not all projects need detailed planning, just the important projects.

A benefit to proper planning is that focus on the goal is maintained. It also helps keep you motivated. Although a plan will not guarantee success, a plan greatly improves the chance for success.

To get started, AJ said that the scope of the project needs to be defined. How complex is it? Are there many interrelated parts? Will help be needed?

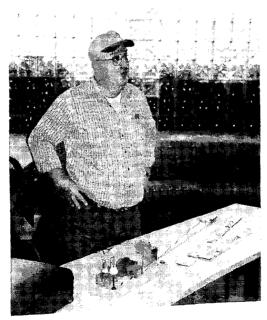
AJ described the common product development steps. First comes the idea, then the concept of how the product is to function and work. The product is then designed and engineered. A prototype is then constructed and tested. This process is repeated until . . .



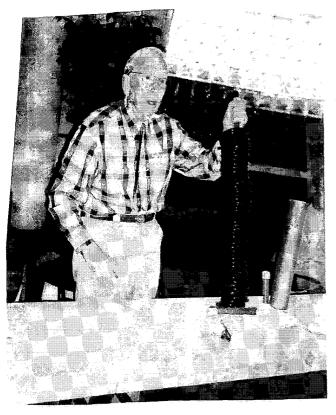
Incoming TIA President, Joe Martin, makes a point.

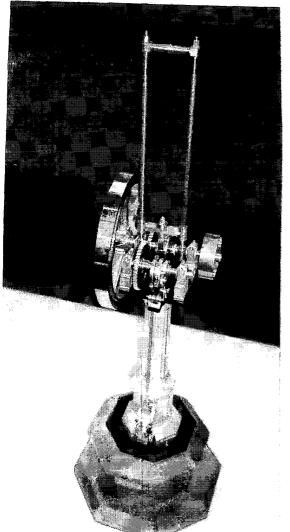


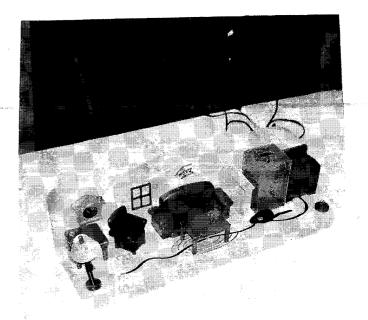
A. J. Beal with his
Rotary Vane Internal Combustion Engine.
A. J. Constructed this.



John Galkiewicz demonstrated his Kitty Amusement toy. A motor driven mouse runs around the landscape.







A close-up of John's Kitty Toy.

Martin Skinner with his Koil Kaddy.

Roger Olson's Scale Model
Of the first Internal Combustion Engine.
Roger constructed this.