

## **TENNESSEE INVENTORS ASSOCIATION**

P.O. BOX 11225

KNOXVILLE, TENNESSEE 37939-1225

DATE March 19, 2005

Our meeting will be held at 10:00 AM on Saturday, March 19, 2005 in the 2020 Building in the Oak Ridge Industrial Park. Our first speaker is Danny Browning who will discuss his experiences in attending the Air Conditioning, Heating, and Refrigeration trade show in Orlando, Florida in February. Danny is a mechanical contractor in this area. He exhibited his hole saw. The response from the trade show went beyond his expectations. He will also discuss his getting into a local incubator and starting up a manufacturing business.

Earnest Maples will discuss his experiences with developing a service for disabled people who live alone and need help if they are injured. His patent attorney found that the invention had been patented 40 years ago, but apparently had never been produced.

Jeff Robson discussed two incubator sites. The first is being started at the University of Tennessee. It will be a 15,000 square foot facility. He also discussed the Fairview Technology Incubator that is managed by the Development Corporation of Knox County. Tech 2020 provides business development and support. Companies must have a commercially feasible product or service to be considered for rental space. Only one suite is presently available. Terry Marlow at 2020 is the local contact person. Phone 865 220-2020. The address is 1020 Commerce Park Drive, Oak Ridge, TN 37830. The web site is www.tech2020.org.

Dr. Ted Anderson of Brookfield, Massachusetts, discussed the techniques needed for obtaining Small Business Innovation Research (SBIR) grants for his company, Haleakala Research (The name is that of a Hawaii national park.). The main product is plasma antennas for the United States Military. He just obtained his 4<sup>th</sup> grant! Igor Alexeff serves as his chief scientist (But don't hold that against him!). Contact him at <a href="mailto:anderdred@aol.com">anderdred@aol.com</a> if you need help.

The speaker for April 16, 2005 will be Lee Martin. H. Lee Martin's "Techonomics" column appears on the first Monday of the month in the Knoxville News Sentinel. A mechanical engineer by training and co-founder of IPIX, he holds 20 patents and is a partner in Clarity Resources, a mentor capitalist firm. He may be reached at <a href="mailto:LMartin@CRU4U.com">LMartin@CRU4U.com</a>. The subject will be his innovation course that he ran at the University of Tennessee. This will be an outstanding presentation (like all the others).