



## MEETING HIGHLIGHTS OF JUNE 19, 2004

Speaking on subjects long needed, Bob Wilson addressed the functions of the GEC (Center for Entrepreneurial Growth), that he explained exists for the benefit of small businesses seeking help getting started and guidance into the world of finance, management, marketing and many more facets of the small business community.

For starters Bob explained four segments of 2020 Technology that can be useful, especially for independent inventors. Each of the segments described have specific requirements or criteria by which they operate. The four main “sub-groups” are as follows:

### 1. EAST TENNESSEE TECHNOLOGY COUNCIL

A group of 215 companies in this area that get together on an ongoing basis. Different speakers discuss various aspects of the business world.

### 2. CENTER FOR ENTREPRENEURIAL GROWTH

This is the group in which Bob Wilson operates that consisted of programs sponsored by UT Battelle and UT Knoxville. Another partner of this segment is sponsored by Hamilton County, Tennessee. The aim of this group is to help business grow into sustainable entities. The creation of jobs is a prime goal.

*over*

*page two*

### 3. SOUTH EAST COMMUNITY CAPITAL

A group operating within the 2020 circle. It is dedicated to providing capital to start up companies trying to bring opportunities to the area. One pre-qualifier might be that the client must already be in existence. Also they need to have an organizational structure and already be working in the market. They may also be instrumental in providing other types of funding.

### 4. DIGITAL CROSSING

This is a special group, an infrastructure to fulfill special needs in the downtown Knoxville area. They work on disaster recovery and backup IP infrastructure for companies in the area.

It is therefore, as Wilson noted, a multi function endeavor including that of encouraging economic development and guidance. Capital and funding opportunities also fall within the scope of these segments. Infrastructure and facilities can also be another area of performance.

Referring back to the CEG segment of the presentation the speaker offered a synopsis of the entities supported:

- A. Former ORNL employees who split off to form own companies
- B. Companies who license technology from the ORNL
- C. Companies that worked with ORNL to develop certain technologies
- D. Returning MBA students from UT wanting to start a company based on technology are accepted.

Some thirty-nine companies are currently being supported by the CEG in this area and more are being helped in the Chattanooga and Nashville communities with the assistance of Mr. Wilson.

There are countless subjects being covered by the various segments of the 2020 family. Our speaker urged being placed on the organization mail list and attending any functions that might pertain to your particular interest.

As it turns out this newsletter cannot do justice to Bob Wilson's most interesting program and we note that an audiotape is available. Copies can be ordered for a small fee to cover the cost of tape and postage. Call Virgil Davis at 981-2927 to obtain a copy.

#### OTHER ACTIVITY

Rounding off the days meeting Marty Sanders offered comments about the newsletter and website publishing. Igor Alexeff reported on a USPTO meeting he and Anne attended in Nashville. Martin Skinner updated the audience on the progress of his hose carrier invention.

### NEXT MEETING JULY 17, 2005

Our speaker will be Charles Sullenberger who will discuss his: "Pool Ball Clock" and his appearance on a recent television program. It is expected also to hear about his participation in a trade show. A videotape will be shown of the TV segment.

Page three

#### SPECIAL EVENT COMING

**WATCH THIS SPACE FOR ANNOUNCEMENTS CONCERNING AN UPCOMING WORKSHOP**

**THAT SHOULD BE OF INTEREST-- ESPECIALLY TO ANYONE WITH FINISHED OR NEARLY FINISHED INVENTIONS OR PRODUCTS.**

PLANS ARE IN THE WORKS TO HAVE A MAJOR WORKSHOP DEDICATED TO THE SUBJECT OF "MARKETING" IN THE 2020 BUILDING ON OCTOBER 16, 2004.

SPEAKERS ARE ALREADY BEING BOOKED AND EARLY PLANS CALL FOR A BOX LUNCH BEING PROVIDED ON THE PREMISES FOR A VERY MODEST COST.

THE PROGRAM WILL BE OPEN TO THE PUBLIC BUT SPACE WILL BE LIMITED SO PLAN ON MAKING A RESERVATION AS SOON AS THE PLANS ARE COMPLETE AND READY TO BE ANNOUNCED TO NON-MEMBERS AS TIA MEMBERS WILL HAVE FIRST CALL.

WEBSITE <http://uscni.com/tia>

---

## -TENNESSEE INVENTORS ASSOCIATION

Monthly meetings are normally held on the third Saturday of each month at the TECHNOLOGY 2020 building, 1020 Commerce Park Drive, Oak Ridge, TN, 37830, at 10:00 a.m. (see map on reverse side). The public is always welcome at these meetings. Dues are \$ 30.00 per year, pro-rated. Members receive a monthly newsletter. If you need additional information please contact the Tennessee Inventors association, P.O. Box 11225, Knoxville, TN 47930-1225-- or call any of the officers or board members listed below.

### TIA OFFICERS AND BOARD MEMBERS

President	Igor Alexeff	Oak Ridge, TN	865-483-0151
Vice President	Virgil Davis	Maryville, TN	865-981-2927
Treasurer	Anne Alexeff	Oak Ridge, TN	865-483-0151
Recording Sec.	Terry Brewster	Robbins, TN	423-628-5438
Corres. Sec.	Martin Skinner	Harriman, TN	865-376-6894

### TIA BOARD OF DIRECTORS

Arnold Beal	Knoxville, TN;- 865-966-0176	Gordon Campbell, Oak Ridge,-TN	865-483-5576
Martin Skinner	Harriman, TN- 865-376-6894	Rainer Riffert, Knoxville, TN	865-523-1176

---

## MEMBERSHIP / RENEWAL APPLICATION

*Mail to TIA Treasurer PO Box 11225, Knoxville, TN,*

**DUES ARE \$ 30.00 PER YEAR (PRO RATED). Please make checks payable to: Tennessee Inventors Association**

Name.....First Name.....

Address.....State.....Zip.....

Home Phone.....Work Phone.....

Patented Inventions: number?.....What are they?.....

E-mail.....