



# THE TENNESSEE INVENTORS ASSOCIATION

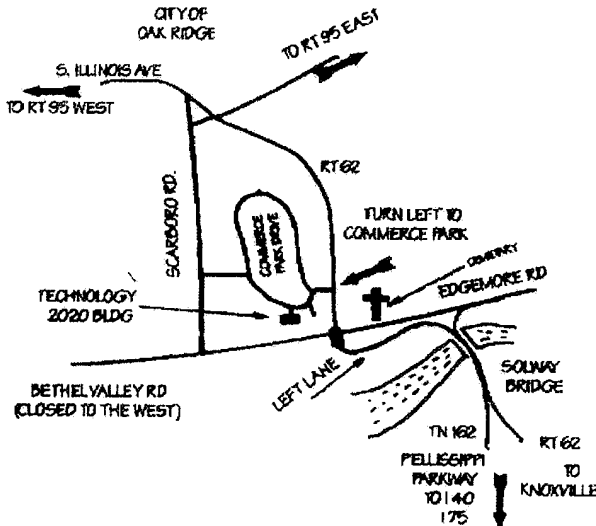
PRESENTS A SEMINAR

*“OPPORTUNITIES FOR  
INNOVATION IN EAST  
TENNESSEE”*

SATURDAY, AUG. 16, 2008

TECHNOLOGY 2020 BUILDING  
1020 COMMERCE PARK DR.  
OAK RIDGE, TENNESSEE

[www.tninventors.org](http://www.tninventors.org)



REGULAR MEETINGS  
1020 COMMERCE PARK DR.  
OAK RIDGE, TENNESSEE

THIRD SATURDAY EVERY  
MONTH  
10:00 A.M. 'TIL NOON

For information, log on to  
[www.tninventors.org](http://www.tninventors.org)  
or call 865-483-0151

## Registration Form

First Name \_\_\_\_\_ Last Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Home Phone ( ) - - - - - Work Phone ( ) - - - - - e-mail \_\_\_\_\_

Number Attending \_\_\_\_\_ Amount Enclosed \$ \_\_\_\_\_

TIA Member \_\_\_\_\_ Yes \_\_\_\_\_ No \_\_\_\_\_

MAIL TO: TIA  
P. O. BOX 11225  
KNOXVILLE, TN 37939-1225

## SEMINAR

The **Tennessee Inventors Association** (TIA) presents an invention related seminar for all people involved in innovation. This includes persons with just an idea and wondering what to do next, to those who are somewhere between concept and market. It will be held in Technology 2020 Building, 1020 Commerce Park Drive, Oak Ridge, Tennessee (see site map), on Saturday, August 16, 2008. Registration begins at 8:30 AM. The seminar sessions begin at 9 AM. The Registration Fee, which includes the cost of lunch, is \$20.00\*. TIA members, and any member of their family, will only pay \$10 for lunch.

This seminar is a “must” for inventors, potential inventors and small business developers. The information will give guidance regarding the many techniques that are available for inventions. It is anticipated that the speakers will be providing handout material.

\*Since the lunch is to be catered, we cannot guarantee lunch for registrants after Aug. 14.

Vendors who provide services to inventors are being asked to set up tables (free), and TIA members will be exhibiting their inventions.

## SEMINAR SCHEDULE

8:30 – 9:00	Registration
9:00 – 9:05	Welcome – Igor Alexeff Inventor & Past President of TIA
9:05 – 10:10	One Successful Inventor - Ralph Gonzales – founder of Perceptics, Inc., purchased by Westinghouse for over \$20M.
10:10 – 10:30	Break to mingle
10:30 – 11:40	Marketing Workshop – Joe Martin –marketing/sales of aftermarket auto accessories.
11:40 – 1:00	Lunch break to mingle & visit Vendors and other exhibits
1:00 – 2:10	Business Planning - Richard Jenkins – SCORE representative
2:10 – 2:30	Break to mingle
2:30 – 3:40	Patents for Inventors - Jacob Horton – Patent Attorney with Pitts & Brittian, Knoxville
3:40	Closing – Joe Martin President of TIA

## REGISTRATION

**Early** registration is requested in order to properly prepare facilities, meals, and materials for this seminar. Please fill out the Registration Form on the reverse side, separate it at the dotted line, and send it and the appropriate fee to the address shown.

## TENNESSEE INVENTORS ASSOCIATION

The **Tennessee Inventors Association** (TIA) is a non-profit educational organization chartered in the State of Tennessee. The main goal of TIA is the advancement of technology throughout Tennessee, with the accompanying economic growth. Toward this end, TIA provides information, guidance and encouragement to those involved in innovation.

Monthly meetings are held as identified on the opposite side of this brochure. All meetings are open to the public. Our dues are \$30 per year, pro-rated by month.

For more information, log onto  
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or call 865-483-0151